

### Tier 3

## EPR Agency Leadership Programme (EALP)

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#### DURATION

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#### FORMAT

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#### BATCH SIZE

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#### CERTIFICATE

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#### PRICE

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#### WHO IS THIS FOR?

CEPC holders ready to build or scale an EPR compliance agency

#### PROGRAMME OUTCOME

Launch and scale a profitable EPR compliance agency capable of serving enterprise clients.

#### PREREQUISITES

Active CEPC certification (Tier 2) with at least one real consulting client. Applications reviewed by Vijay Kawale.

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#	Module Title & Learning Objective	Duration	When
<b>M1</b>	<b>Agency Foundation &amp; Business Setup</b> Legally establish and brand your EPR compliance agency — company registration, GST, MCA filings, brand identity.	1 week	Month 1
<b>M2</b>	<b>Service Productization</b> Package EPR compliance services into scalable, priceable products with clear deliverables and SLAs.	1 week	Month 1

#	Module Title & Learning Objective	Duration	When
<b>M3</b>	<b>Team Building &amp; SOPs</b> Hire, train, and manage an EPR compliance team with standardised operating procedures.	2 weeks	Month 2
<b>M4</b>	<b>Enterprise Client Management</b> Onboard, manage, and retain large enterprise producer clients — contracts, escalation, QBRs.	2 weeks	Month 2
<b>M5</b>	<b>Technology &amp; Automation</b> Implement compliance tracking tools and automate client reporting workflows.	1 week	Month 3
<b>M6</b>	<b>Financial Management for EPR Agencies</b> Manage agency cash flow, invoicing, profitability metrics, and partner revenue sharing.	1 week	Month 3
<b>M7</b>	<b>Growth &amp; Scale Strategy</b> Develop 12-month growth roadmap, identify expansion opportunities, and build referral networks.	2 weeks	Month 4–5
<b>M8</b>	<b>Agency Capstone &amp; Mentorship</b> Present agency business plan, receive expert mentor feedback, and demonstrate readiness for EALP certification.	1 week	Month 6

<b>Month 1 Assessment</b>	Agency business plan review & service catalogue evaluation
<b>Month 3 Assessment</b>	Client simulation — onboard & manage a mock enterprise producer
<b>Month 5 Assessment</b>	Agency P&L; review, team structure, and growth roadmap presentation
<b>Final Assessment</b>	Full agency pitch to Vijay Kawale and guest evaluators

- > Exclusive cohort — maximum 10 learners per batch
- > Direct mentoring from Vijay Kawale (IIM-B Alumni)
- > 4 milestone assessments with structured feedback
- > Agency launch support — branding, legal, operations

- > Access to eprcertificate.online partner network for client referrals
- > EALP certificate — highest EPR professional credential in India
- > Listed as Certified Agency Partner on eprcertificate.online
- > EMI available — Rs. 20,000 + Rs. 15,000 + Rs. 15,000

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**Rs. 50,000**

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